

# Hogeschool van Amsterdam/Amsterdam U of Applied Sciences - Holland

## Approved template of credit transfer (09/10/2015)

Template code: **HvA15**

HvA					UM Equivalency				
No.	Course code	Course title	ECTS	Contact hours	No.	Course code	Course title	Credits	Prerequisite
1	IFAVS4ES01	International Financial Accounting	5	Not Provided	1	ACCT429	International Financial Reporting	3	ACCT212
2	BISVS4FA01	Business Information Systems	5	28/semester	2	EBIS313	Contemporary Issues in E-Business and Information System	3	None
3	BPSVH2MN04	Business Process Simulations	10	Not Provided	3	EBIS314	Business Modeling and Simulation	3	FINC213 / QMDS200/202
						QMDS400	Project and Quality Management	3	FINC213 / QMDS200/201
4	CIBVH2ES02	Current Issues in International Business	4	3/week	4	GBMT300	Global Business Environment	3	MGMT110 & MKTG220
5	SANVH2ES04	Sales Negotiation & Culture	5	36/semester	5	GBMT403	Cross-cultural Communication and Negotiation in Business	3	BECO310 / EBIS315 / GBMT300/301
6	STMVH2ES02	Strategic Market Management	5	33/semester	6	MGMT330	Strategic Management	3	ACCT100 & FINC210 & MKTG220
7	HR1VH2MN05	Human Resource Management I	3	22/semester	7	MGMT332	Human Resource Management	3	MGMT110
	HR2VH2MN03	Human Resource Management II	3	22/semester					
8	BETVH2EL04	Business Ethics	5	36/semester	8	MGMT336	Business Ethics and Corporate Social Responsibility	3	MGMT110
9	HRMVH2MN04	Human Resource Management	5	35	9	MGMT484	Strategic Human Resources	3	MGMT221
10	IMKVH2ES04	International Marketing	3	28/semester	10	MKTG410	International Marketing	3	MKTG220
11	MKCVH2MN02	Marketing Communication	5	39/semester	11	MKTG411	Integrated Marketing Communications	3	MKTG220
12	INMVH2ES01	Internet Marketing	5	2.5/week	12	MKTG431	Internet Marketing: Principles and Model	3	MKTG220
13	SCMVH2MN01	Supply Chain Management	5	39/semester	13		Exchange Elective - 3rd Year	3	None
14	SEMVH2MN02	Strategic Entrepreneur Management	5	39/semester	14		Exchange Elective - 3rd Year	3	None

The ECTS and/or contact hours of the selected course is not enough to replace a 3-unit course in UM. Students who want to use this course to replace a 3-unit course in UM must study another similar course together. Then use these two courses to replace one 3-unit course in UM.

The contact hours of the selected course is not stated clearly, students have to verify and provide actual contact hours to FBA.